



Office Address: I-113, Megacenter, Pune-Solapur Road, Hadapsar, MH 411028
Phone No.: +91 8484846753 E-mail: info@sumedhaenterprises.com
Website: www.sumedhaenterprises.com

TO WHOM IT MAY CONCERN

This is to certify that **Shubham Dattatray Holkar**, a student of **Jayawantrao Sawant Institute of Management & Research, Hadapsar, Pune** has successfully completed his **Summer Internship Project at Company**.

As a project intern worked on following assignment from 15th May, 2017 to July 15th, 2017.

He has worked on the project title:

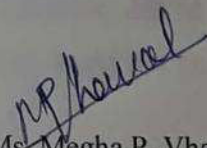
“Study of Cash Flow Analysis for Sumedha Enterprises”.

During the period of his internship he was hardworking and inquisitive.

We wish him every success in life.

For, Sumedha Enterprises.




Ms. Megha P. Vhaval
(HR Manager)

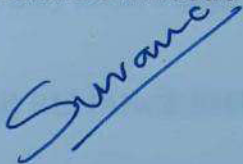
16th Aug 2017**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **Mr. Sagar Jadhav** student of **JSIMR Hadapsar, pune** has undergone his training with us from **1st June 2017 to 30th July 2017**, During this period he was deputed in **IT Department**.

He has made a meaningful contribution to the company and his work was appreciated. We found him to be sincere and hardworking.

We wish him all success for his future endeavor.

For Reliance Infrastructure Ltd.



Human Resources

Reliance Office Pune





Fidel Softech

www.fideltech.com



Date: 15th August, 2017

Certificate of Internship

To: Whomever it may concern

This is to certify that **Mr. Sagar B. Rachkar** from **Jayawantrao Sawant Institute of Management, Pune** was pursuing an Internship with Fidel Softech Pvt. Ltd. from **2nd June, 2017** to **30th June, 2017**.

He has successfully completed the project titled "**Project Tracking System**" under the guidance of "**Mr. Hammad Shaikh**".

We at Fidel Softech Pvt. Ltd. wish you all the best in your future endeavors.

Note: Data used for the project is confidential and cannot publish anywhere.

For Fidel Softech Pvt.Ltd.



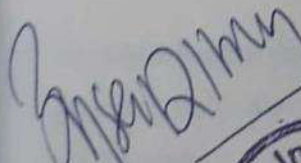
Amol Chavan

Date-17/08/2017

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. **Shubham Rajaram Pol** Pursing his M.B.A. from **JSPM's Jayawantrao Sawant Institute of Management and Research Hadapsar, Pune.** has undertaken a summer Internship project in Research and development Department at "**Tikona Infinet Limited**" titled "**Cut Detection in Wireless Sensor Network**" From 05th June to 10th August 2017.

We found his sincere, hardworking and technically sound and result oriented. He worked well as a part of team during his tenure. We take this opportunity to thank him and all the best for bright future.


Mr. Anil Dalvi
Lead Enterprise
Maharashtra





SOFTTECH
Logic

SOFTTECH LOGIC IT SOLUTIONS

To,
Whomsoever it may concern,

This is to certify that Miss.Priyanka Bansode. has completed her internship in SoftTech Logic IT Solutions in Software Development From 20th may 2017 to 20th july 2017.

She has successfully completed her project on Software Development of Live Graph W. R. T. ”.

During her tenure of internship period we found her sincere and hard working. We wish her all the best for his future endeavor.

Yours faithfully
(Kiran Wagh)
Director



Head Office

Row House No. 5,
Shroff's Soleno,
Next to The Orchid Hotel,
Mahalunge Road,
Balewadi, Pune - 411045

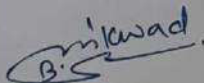
Date : 18th Aug 2017.

"To Whom So Ever It May Concern"

This is to certify that **Ms. Punam Tatyaram Dhaitonde** pursuing her Master of Business Administration from **Jaywantrao Sawant Institute Management and Resarch (JSIMR)**, has successfully completed her project, **"SECURE PARKING SYSTEM"** from 1st June 2017 to 30th July 2017, in **Chhand Innovations Pvt Ltd.**

During her tenure her performance was found to be satisfactory. We wish her all the best for her future endeavours.

For Chhand Innovations Pvt. Ltd.


Director



For Chhand Innovations Pvt. Ltd.

Registered Address

Flat No. 506, S. No. 126, Prakash Uday Building,
Near Narayani Dham, Katraj, Pune - 411046
PIN : U72900PN2016PTC157865

info@chhand.in
www.chhand.in
+91 9890254858



ETHIC Technology

Reg.Off. : C33, Amit Plaza, Indraprasta, Manjari Road, Hadapsar, Pune 411028.

Tel: 020-65294312 | www.ethictechnology.com | info@ethictechnology.com

Date : 4th September 2017

TO WHOMSOEVER IT MAY CONCERN.

Subject : Certificate of completion of industrial Training and project.

This is to certify that, **Ms. Prajakta Kakade**, student of MBA has taken up the project

"Oracle Database Administration" under information Technology Department and my direct supervision for 2 months. She has shown keen interest during the project and has executed her work with sincerity in IT Oracle DBA technology.

She has completed her project and the project met the management requirement both in concept and content.

Her performance was excellent and we found her to be sincere and hard working.

Wish her success in all her future endeavours.

For Ethic Technology,

Shrikant Darekar

HRD Manager



CERTIFICATE

TO WHOM IT MAY CONCERN

This is certify that Mr. Sagar Balkrishna Abnave Student of MBA. 2nd year for Jayawantrao Sawant Institute Of Management and Research [MBA] Hadapsar, Pune 28. Has successfully completed project work in our organization. "To Study Of Customer Satisfaction For Maruti Suzuki At Ace Kudhale Car Pvt. Ltd." With effect from 27 May 2017 To 29 July 2017 and has completed his project work successfully.

He took been interested in the Project work and he was found punctual ,hardworking and performance Oriented.

We wish him all the best.

ACE KUDALE CAR

SERVING PUNE SINCE 1932

Ashish Jhagade,

H.R. Manager



ACE KUDALE CAR PVT. LTD.

(Authorised Maruti Dealer)

Showroom : S.No. 36/2C/1, Manjri Budruk, Pune-Solapur Highway, Taluka - Haveli, Dist - Pune - 412 307 Ph. : 020 - 67474444

Email : acekudale.pun.sal1@marutidealers.com Web : www.acekudalecar.com

Head Office : Vijay - Laxman, Parvati Darshan Society, Pune - 411030. Ph. : 020 - 33125600

Workshop : Sr. No. 232/2, Bhosari Gaon, Pune Nashik Road, Near Jansseva Sahakari Bank, Pune - 411039. Ph. : 020 - 67118333

Workshop : Near Moshi Toll Plaza, Moshi, Tal - Haveli, Dist. Pune 412105. Contact : 7767814381 | 9552193904



TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr.Sagar Hange has done his summer Internship Project in Janalakshmi Financial Services on customer satisfaction, from 30 May 2017 to 15 August 2017.

He was found sincere hard working during this tensure.

We wish him all the best for his future endeavours.

Yours truly,

For Janalakshmi Financial Services Ltd.,

Balasubramanyam P V

Senior Manager – Human Capital Operations

TO WHOMSOEVER IT MAY CONCERN

***This is to certify that Mr.Sachin Gite has done his summer Internship
Project in NIELSEN INDIA PVT LTD, PUNE***

***on, MARKET RESEARCH TO FIND THE MARKET POTENTIAL
OF ANALGESICS***

from 30 May 2017 to 15 August 2017.

He was found sincere hard working during this tensure.

We wish him all the best for his future endeavours.

From: NIELSEN INDIA PVT LTD, PUNE



Mr. VikasPatil

Branch Manager

CERTIFICATES



SOMANI HYUNDAI LTD. AKLUJ, Tal-Malshiras Dist-Solapur 413101

Date 24/08/2017

This is certify that MR. Deepak Tanaji Ayare had been done project work on Study of Consumer Buying Behavior in our organization from period 15/5/2017 to 30/7/2017, During this tenure he has undertaken various tasks in all department and has successfully completed them to the best of abilities. His conduct has been excellent during this tenure.

We wish him good luck for his future assignment.

A circular blue ink stamp is centered on the page. The text 'Somani Hyundai Ltd.' is written around the top inner edge of the circle, and 'Akluj' is written at the bottom. Two small stars are positioned on either side of the word 'Akluj'. Overlaid on the stamp is a handwritten signature in blue ink, which appears to be 'Somani'.

Authorized Signature

SOMANI HYUNDIA LTD.

AKLUJ

Deepak Tanaji Ayare

CERTIFICATE

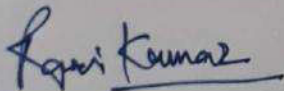
TO WHOMSOEVER IT MAY CONCERN

This is certifying that **Mr. Bharat Chandrashekar Thombare** student of MBA 2nd year for **Jayawantrao Sawant Institute of Management & Research [MBA] Hadapsar, Pune** has successfully completed project work in our organization, **"TO STUDY THE CUSTOMER SATISFACTION OF BANK SERVICES PROVIDED BY AXIS BANK"** with special reference to **AXIS BANK LIMITED PUNE**. With effect from **5 June to 18 August 2017** and has completed his project work successfully.

He took been interested in the project work and he was found punctual, hardworking and performance oriented.

We wish him good luck for the future endeavors.

For Axis Securities Limited



Authorized Signatory



Axis Bank Limited

UKL

UNI KLINGER LIMITED

AN ISO 9001:2008 COMPANY
& PED 97/23/EC CERTIFIED
Fluid Control Division

Certificate

To Whom so ever it May Concern

This is to certify that *Miss. Deshpande Nisha Sanjay* the MBA (Finance) student of Jayawantrao Sawant Institute of Management & Research, Hadapsar Pune 28, has successfully completed her project training on "A Study of Financial statement with Help of Ratio Analysis" as partial fulfilment of MBA course affiliated to Savitribai Phule University of Pune Under the guidance of Mr. Umesh N. Dodeja during the academic year 2017-2018.

We wish her a Successful and Prosperous career ahead.


U. N. Dodeja

Senior Manager - Finance



A Joint Venture Company of Klinger AG., Switzerland and Neterwala Group of Companies.

Central Sales Office :
Sc1, 5th Flr., Kohinoor Estate,
Mumbai-Pune Highway,
Khadki, Pune - 411003.
India.

Factory (FCD) :
C - 37, M.I.D.C.,
Ahmednagar - 414111.
Maharashtra.
India.



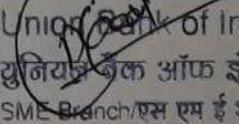
Branch- LOAN POINT, AMRAVATI

VINAS PLAZA, V M V MAIN ROAD, SHEGAON NAKA, AMRAVATI, MAHARASHTRA -444601
PHONE – 0721 - 2552588 FAX – 2283679 Email id :- amravati@unionbankofindia.com

Date:- 15/09/2017

This is to certify that, **Mr. Sagar Ashoksingh Chandel**, M.B.A Student of **Jaywantrao Sawant Institute Of Management & Research, Hadapsar, pune** has undergone a project training and completed a project on “**To Study Various Types Of Loan and Their Sanctioning Process**” in our bank as a part of his curriculum during from **01/06/2017 to 30/07/2017**.

Mr. Sagar Ashoksingh Chandel has shows keen interest in learning various aspects related to his project. His performance was satisfactory during the project work. We wish him all the best for his future endeavors.


Union Bank of India
युनियन बँक ऑफ इंडिया
SME Branch/एस एम ई शाखा

Branch Manager
(शाखा प्रबंधक)



Date : 31/8/2017

889/90, J. M. Road,
Deccan Gymkhana,
Pune, Maharashtra 411004.

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Amiet Rajendra Deore** has carried out project/study on

"A study on Financial Planning and Strategy Of An Automobile Manufacturing Company"

Under our guidance, in partial fulfillment of his Bachelor in Business Management,

Jaiwantrao Sawant Institute of Management & Research.

We wish him all the best for all his future endeavors.



(For Maruti Suzuki Pvt.Ltd.)

Susheel Tabhane

Manager, Human Resource

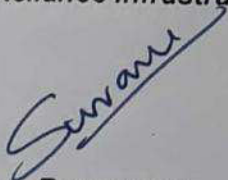
16th Aug 2017**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that **Mr. Deepak Rathod** student of **JSIMR Hadapsar**, pune has undergone his training with us from **1st June 2017 to 15th July 2017**, During this period he was deputed in **Account Department**.

He has made a meaningful contribution to the company and his work was appreciated. We found him to be sincere and hardworking.

We wish him all success for his future endeavor.

For Reliance Infrastructure Ltd.



Human Resources

Reliance Office, Pune.





CERTIFICATE

This is to Certify that Shaikh Sharif Rauf a bonafied Student of MBA 2nd Year from Jayawantrao Sawant Institute of Management & Research, Pune. He has Successfully completed his project Training in organization from 1st June to 31st July 2017. On Various Types of Loan

He has been Sincere honest punctual and hard working in his work.

We wish him Success for academic career.



भागिरथी नागरी सहकारी पतसंस्था मर्यादित

निलेश पार्क, शॉप नं.बी-१, ए-७ए भागिरथीनगर,

साडेसतरानळी रोड, हडपसर, पुणे-२८. मो.: ९०२८४९६२४३

नोंदणी क्रं.: ए.नं.पी.एन.ए./पी.एन.ए. (२) आर.एस.आर. (सी.आर.) २०१२/२०००-२००१

संदर्भ क्रं.:

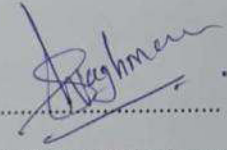
दिनांक :

Certificate

TO WHOM TO EVER IT MAY CONCERN

This is to certify that **Mr.Ganesh Laxman Vitkar** the MBA (Finance) Student of Jaywantrao Sawant Institute of Management & Research, Hadapsar, Pune - 28. Has successfully completed his project training on "**To Study the Various Types of Deposits Scheme**" as partial fulfillment of MBA course affiliated to Savitribai Phule University Of Pune under guidance of **Ms.Hemali Waghmare** during academic year 2017 - 2018.

We wish him a successful and prosperous career ahead



Ms.Hemali Waghmare

MANAGER



TO WHOMSOEVER IT MAY CONCERN

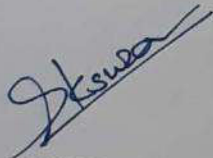
This is to certify that Mr. Ketan Bhimrao Ranpise a MBA student of **Jayawantrao Sawant Institute of Management & Research, Handewadi, Pune** have undergone a training & successfully completed a project on **“TO STUDY THE INVENTORY MANAGEMENT IN CARBON STEEL THROUGH STATICAL QUALITY CONTROL OF SURFACE INSPECTION”**.

He has carried out this project for **ISMT Ltd. Jejuri Plant** from 15th May 2017 to 31st July 2017.

In the span of project duration his candidature was found to be very sincere & hardworking.

We wish him a bright future.

(Sign)



Mr. S.K. KUSRE

Associate Vice President

ISMT Limited.





s.k.nabi & co,
COTTON MERCHANT, EXPORTER & COMMISSION AGENT

"Habib Manzil", Rambagh Road, Ganeshpeth, NAGPUR-440 018
Ph (O) 2725193, 2725547 Fax (0712) 2720572
E-mail sk_nabi_co@rediffmail.com

No _____

Date 21/11/2017

TO WHOM IT MAY CONCERN

This is to certify that Mr. Chetan Shankar Kahile Student of JSPM's Jayawantrao Sawant Institute Of Management & Research, Hadapsar, Pune has successfully completed, two Months From 1st June 2017 to 30th July 2017 internship program in " AN OVERVIEW OF EXPORT POLICY PROMOTION & REGULATION,, OF Under the guidance of Mr. ADITYA DESHMUKH at HABIB MANJIL , RAMBAGH ROAD, GANESHPETH, NAGPUR-440018 .

During the period of his internship program with us he was found punctual, hardworking and inquisitive.

We wish him every success in life.

S.M. SHEIKH

MANAGING DIRECTOR

For S. K. NABI & CO

PARTNER



ISO 9002

Mahavir Chambers, 502 New Rasta Peth, Pune-411011.

Phone No.020-26127097, Fax – 020-26122163.

Email Id: contactus@svschemical.com Website: www.svschemical.com

Ref: SVS/RTI/2017/2073

Date: 07/08/2017

TO WHOM IT MAY CONCERN

This is to certify that Mr. Deepak Rajendrakumar Savale Student of JSPM's jayawantrao Sawant Institute Of Management & Research, Hadapsar, Pune has successfully completed, two Months From 1st June 2017 to 01st July 2017 internship program in "A STUDY OF MERCHANT EXPORT AND IMPORT DOCUMENTATION" Under the guidance of Mr. AKSHAY WANGE at SVS CHEMICAL CORPORATION, Mahavir Chambers, 502 New Rasta Peth, Pune-411011.

During the period of his internship program with us he was found punctual, hardworking and inquisitive. We wish him every success in life.

MR. NIKUNJ SHAH
MANAGING DIRECTOR
SVS CHEMICAL CORPORATION



Date : 18-July-2017

Certificate of Summer Internship & Project Completion

This is to certify that **Mr. Vijay Trimbak Yedake** from Jayawantrao Sawant Institute Of Management & research, Hadapsar Pune student of MBA (Finance) has successfully completed 2 month (From 15-May-2017 to 14-July-2017) long internship & Assign project work on topic **“FINANCIAL STATEMENT ANALYSIS, FOR MAPLE ORGTECH INDIA LTD “** program at Maple Orgtech India Ltd, S.r no-112,Uruli Devachi, Opp. Parekh Ent. Saswad 412308.

During the period of internship program with us he was found, hard-working, punctual and inquisitive. We wish him every success in his future endeavours..!

Authorized Signatory,

Mr.Amol Raut

BDM, Director
Maple Orgtech India Ltd.

Maple Orgtech (India) Ltd

Maple Orgtech (India) Ltd
Authorized Signatory

CIN : U02001WB1996PLC135656

Head Office : Unit House, P-40, Block - 'B', New Alipore, Kolkata - 700 053 Phone : (033) 4060 8483

Regd. Office : 147, Block - G, New Alipore, Kolkata - 700 053

Website : www.mapleorgtech.com

Pune Branch : C/o Step Services, S.No.118, Near Uruli Devachi Phata, Tal - Haveli, Dist - Pune - 412 308 Phone : 08421548508 / 07588680928

Sikkim Branch : Near Government College Gate, Tadong, Gangtok, Sikkim - 737 102 Phone : 09051614887

Patna Branch : C/o Krishna Seeds, Opp-Santosh Complex, Bander Bagicha, Dakbungalow Road, Patna, Bihar - 800 001 Phone : 0612 2205903 / 9546367800



Shree Laxmi Engineering Works

Ref. No.:

Date :

To whom so ever it may Concern

This is to certify that **Ms.Asma Rafik Shaikh** student of MBA from **Jaywantrao sawant Institute of Management & Research, Pune-28**. She has successfully completed her internship along with her project report Titled "Finance".

She was worked under our guidance and supervision. The "Finance" referred has been duly acknowledge. During her internship, we have found her sincere and hardworking 22/05/2017 to 22/07/2017.

For Shree Laxmi Engineering Work Pvt. Ltd





pon pure chem (p) ltd.

Unit No.129, Creative Industrial Estate, Sundar Nagar,
Road No.2, Kalina Santacruz East, Mumbai- 400098.
Mob.No.91 72 33 38 00

CERTIFICATE

TO WHOM IT MAY CONCERN

This is to certify that **DHADGE AMEY SANAJAY** His **M.B.A (Finance)** successfully completed summer internship in **PON PURE CHEMICAL INDIA PVT. LTD** at Pune
Due to joining date from 01/06/2017 to 31/07/2017

We found his sincere technically sound and performing his duties to the entire Satisfaction of his workmanship. He worked well as a part a team during his tenure and worked on MBA FINANCE project **WORKING CAPITAL MANAGEMENT**
During the period of the internship he was hard working and inquisitive

We wish him very success in life.



For Pon pure chem. (p) ltd.

Authorized Signatory

CERTIFICATES



EXIDE

INDUSTRIES LIMITED

Exide care Shoppe (jaydeep battery and auto electricals indapur) mahatmaphule
shopping center ,indapur,tal-indapur 413106,dist-pune

Date: 21-11-2017

This is certify that Mr.Siddhanath vitthal yadav, Indapur had been done project work on Study of Ratio Analysis in our organization from period 1/6/2017 to 30/7/2017,During this tenure he has undertaken various tasks in all department and has successfully completed them to the best of abilities. His conduct has been excellent during this tenure.

We wish him good luck for his future assignment.

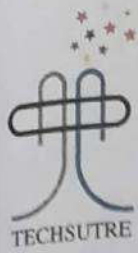
जयदीप बॅटरी & अॅटो इले. करिता

प्रोप्रायटर

Authorized Signature

EXIDE CARE SHOPPE

(JAYDEEP BATTERY INDAPUR)



TECH SUTRE INDUSTRIES LTD

(FORMERLY SUNLINE EXPORTS LTD)

6th FLOOR, 'A' BLOCK,

SHIVSAGAR ESTATE

DR. ANNIE BESANT ROAD,

WORLI, MUMBAI - 400018

TEL : (91 22) 6661 9000

FAX : (91 22) 6661 9090

Website : www.samrudha.net

CIN: U13200MH2003PLC141188

Date;17/10/2017

CERTIFICATE

This is to certify that MS. MANDA BHARAT LADE a student of "JAYAWANTRAO SAWANT INSTITUTE OF MANAGEMENT & RESEARCH, HANDEWADI ROAD HADAPSAR, PUNE-28 " has undergone Industrial Training In (Human Resource Department & Industrial Relation) at TECH SUTRE INDUSTRIES LIMITED DHULE (MAHARASHTRA) from 02nd, June to 31th july 2017.

During her Training period ,we found her sincere &hard working.

We wish her a bright &successful career in her life.

For TECH SUTRE INDUSTRIES LIMITED

RAM GOPAL SINGH KUSHWAH

AGM (HR & Compliance)



TeamLeaseTM
Putting India to Work

No.509, 5th Floor, Nucleus Mall, Church road,
Camp, Pune, Maharashtra 411001

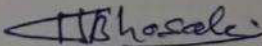
Ref No-9214

Date :- 23 /July / 2017

TO WHOM IT MAY CONCERN

This is to certify that the dissertation report titles "**THE VARIOUS COMPARATIVE METHODS OF RECRUITMENT**". Is the original work of **Mr. AKSHAY SHIVAJI WAGHAMARE** student of MBA ,JSPM's JSIMR College Hadapsar, Has successfully completed 03 month(From 22th May 2017 To 22, July 2017) internship Program at this branch. During the period of his internship program with us he was found punctual hardworking & inquisitive.

We wish him every success in life.



**TeamLease Consultancy,
Pune**

BRDGESPAN CONSULTANTS

RESOURCE AND OPPORTUNITY

INTERNSHIP OFFER LETTER

3rd June 2017

Ms Pooja Kashid

Pune

Dear Pooja Kashid

With reference to your application for internship in our company and the subsequent discussion you had with us, we have pleasure in offering you an appointment in our company on the following terms and conditions.

You will be designated as "HR Intern" for BRDGESPAN CONSULTANTS and your place of work may normally be PUNE.

As you will be receiving academic credit for this position, you will be paid on performance basis up to 3000/-per month. Your performance detail has been shared to you personally. Additionally, students do not receive benefits as part of their internship program.

For this position your major duties will include end to End Recruitment, joining, Formalities, Employee Engagement, Grievances etc.

Your Official Working time is 9.00AM to 18.30PM.

Please review, sign and return via to confirm acceptance.

Congratulation and welcome to the team! Sincerely.

For BRDGESPAN CONSULTANTS


Meghhaa
MEGHHAAWORAHAH
Director

Kashid
3/7/2017



Leo InfoTech, Pune

Website: www.leoinfotech.in

E-mail: business@leoinfotech.in

TO WHOM SO EVER IT MAY CONCERN

Date :23rd August 2017

This is to certify that **Miss. Dhakane Sunita Vishnu** has successfully completed her summer internship Training with our organization.

She has done her project Study on “ **An Study on performance Appraisal.**” In this Training period we have found her to be sincere towards her Work and Career.

We wish her all the best for future career.

Sincerely,

For Leo Infotech

A handwritten signature in blue ink is written over a circular blue stamp. The stamp contains the text "Leo Infotech" around the top inner edge and "Pune" at the bottom. A horizontal line extends from the end of the signature to the right.

Office

#5/19 SNo 27 Vitthal Rukhamanl,

Apte Colony, Hingane (kh)

Sinhgad Road, Pune --51

TopSource Infotech Solutions Private Limited
3rd Floor, Gamma 1,
Gigaspace,
Viman Nagar, Pune 411 014

Tel: +91 (20) 6763 7117
Fax: +91 (20) 30523065
www.topsource.in
CIN: U72200PN2003FTC017797

Date : 31st August 2017

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. Pradnya V Kamble a student of MBA (HR) of Jayawantrao Sawant Institute of Management and Research, Savitribai Phule Pune University, Pune has successfully completed 02 months long internship program at this company.

Title to her internship project was "To study the effectiveness of Performance Appraisal System". She was found to be Sincere, punctual during the tenure.

We wish her very best in life.

For TopSource Infotech Solutions Pvt. Ltd.

Utpala Joshi

Utpala Joshi

Vice-President (Delivery)





RAJARAMBAPU PATIL

SAHKARI SAKHAR KARKHANA LIMITED,

RAJARAMNAGAR POST-SAKHARALE (PIN-415414), TAL.-WALWA, DIST-SANGLI

Tel- +91 9970900101 /102 Fax : 02342-220869

CERTIFICATE

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Sumit Bhanudas Shekhar**, an MBA student of JSPM's Jayawantrao Sawant Institute of Management and Research, Pune has undergone training and completed a project on **"A Study On 'Working Capital Management' at Rajarambapu Patil Sahkari Sakhar Karkhana, Ltd, Rajaramnagar"**

He has carried out this project for Rajarambapu Patil Sahakari Sakhar Karkhana, Ltd, Rajaramnagar from 25-05-2017 to 24-07-2017.

In the span of project duration his candidature was found to be very sincere & hardworking.

We wish him a bright future.

Mr. P. A. Patil

Secretary

Rajarambapu Patil Sahakari Sakhar
Karkhana Ltd, Rajaramnagar

(Sumit B. Shekhar)

बैंक ऑफ़ इंडिया
Bank of India **BOI**



CHARE BRANCH
TAL. BARSHI, DIST. SOLAPUR

Date:- 26.10.2017


CERTIFICATE

THIS IS TO CERTIFY THAT MISS PRITI VASANTRAO JAGADALE PURSUING HER MBA (FINANCE) HAS SUCCESSFULLY COMPLETED HER SUMMER INTERNSHIP IN BANK OF INDIA CHARE BRANCH IN THE PERIOD OF 1ST JUNE 2017 TO 31ST JULY 2017.

WE FOUND HER SINCERE, TECHNICALLY SOUND AND PERFORMING HER INTERNSHIP TO THE ENTIRE SATISFACTION HER WORKMANSHIP. SHE WORKED WELL AS A PART OF OUR TEAM DURING HER TENURE AND COMPLETED HER INTERNSHIP ON TOPIC OF "STUDY OF HOME LOAN AND IT'S APPRAISAL PROCEDURE".

WE WISH BEST OF LUCK FOR HER BRIGHT FUTURE.




BRANCH MANAGER
CHARE BRANCH



संतकृपा को-ऑप. मिल्क अॅन्ड अॅग्रो प्रोसेसिंग सोसा. लि.,

८७, आळजापूर, ता. फलटण, जि. सातारा - ४१५५३७ (महा.)

नं.:

दिनांक : / / २०१७

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Rahul Dnyandev Lakade** of JAYWANTRAO SAWANT INSTITUTE OF MANAGEMENT & RESEARCH has successfully completed his internship on the project titled "**Capital Budgeting**" From **Santkrupa Milk & Milk Products Pvt. Ltd. Alajapur Phaltan.**

during the period 22th May 2017 to 22th July 2017. His performance and conduct throughout the training was well appreciable.
We wish Him all the best for his better future.

For Santkrupa Milk & Milk Products Pvt. Ltd.

Vilasrao Nalawade.

Managing Director

Santkrupa Co-op Milk & Agro
Processing Society Ltd.
Alajapur, Tal. Phaltan, Dist. Satara

PLACE : Aljapur

DATE : 22th July 2017



THE MUTHOOT GROUP
Since 1887

Muthoot Finance Limited

INDIA'S LARGEST FINANCIAL GROUP OF ITS KIND
Shop No. 1 & 2, Upper Ground Floor, "Shaguna Complex", Naldurga Road,
Tuljapur, Distt. Osmanabad-413 601, Maharashtra Ph : (02471) 242389 / 90
email : delhi@muthootgroup.com ; Website : www.muthootgroup.com

Ref: Jul/29/15/10005

Date :

Date: 01/08/2017

TO WHOM IT MAY CONCERN

This is to certify that Mr. Rohan Rajendra Kashid , Student of MBA (Finance □ 2nd semester), JSPM's jayawantrao Sawant Institute Of Management & Research, Handewadi, Savitri Phule Pune University, Pune , Maharashtra has successfully completed 02 (Two) months (From 1st June 2017 to 30th July 2017) internship programme in Loan Process Under the guidance of Mr. Vijaysinh Bhumkar at this Branch Muthoot Finance Limited, Naldurg Road Tuljapur - 413601.

During the period of his internship programme with us he was found punctual, hardworking and inquisitive.

We wish him every success in life.

For, 
Muthoot Finance Limited,
Naldurg Road,
Tuljapur - 413601



Authorized Signature

CERTIFICATES



Shiv Shankar bazar limited, Sadubhau Chawk Akluj , 413101 tel: Malshiras dist: Solapur

Date: 20 / 07/2017

This is certify that **MR. Kishor Gorakh Nikam** akluj had been done project work on **the Study of working capital management** in our organization from period **15/5/2017 to 15/7/2017**, During this tenure he has undertaken various tasks in all department and has. Successfully completed them to the best of abilities. His conduct has been excellent during this tenure.

We wish his all the best for his future endeavor.


SHIVSHANKAR BAZAR
AKLUJ - 413101

Authorized signatory

Shiv Shankar bazar limited, Akluj



भारतीय जीवन बीमा निगम
LIFE INSURANCE CORPORATION OF INDIA

Madhav K. Athawale
Development Officer

Off. : Br. 955, "Jeevan Darshan," N. C. Kelkar Road, Pune – 411 030.

Tel. Office : (020) 24454825, 2445471 Mob. : 9850144111 Email:madhav_at@rediffmail.com

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. Ankita Kumaril Bhatta**, an MBA student of JSPM's Jayawantrao Sawant Institute of Management and Research, Pune has undergone training and completed a project on "**A Study On 'How To Save Tax With Life Insurance As An Instrument For Income Tax Benefits' With Reference To The Life Insurance Corporation Of India**" in Pune Region.

She has carried out this project for Life Insurance Corporation of India from 15/05/2017 to 30/07/2017

In the Span of Project duration her candidature was found to be very sincere & hardworking.

We wish her a bright future.

Mr. Madhav K. Athawale
Development Officer
Life Insurance Corporation of India



KALAMKAR MOTORS

Authorised Dealer : TVS Motor Company Ltd.
Shop No. 1-4, Fortune Estate,
West Block, Indraprasth,
Near Akashwani, Hadapsar, Pune - 28.
Ph. : 020-26509191 / 92 / 93 / 94 / 92.
E-mail : kalamkarmotors@gmail.com

CERTIFICATE

TO WHOMSOEVER IT MAY CONCERN

This is certify that **Mr.Akash Anil Bongane** student of MBA, 2nd year for **Jayawantrao Sawant Institute & Research [MBA] Hadapsar, Pune** has successfully completed project work in our organization, "A STUDY ON CUSTOMER SATISFICATION ABOUT TVS VEHICLE"

With special reference to **KALAMKAR MOTORS DEALER OF TVS MOTOR PVT.**

LTD.PUNE With effect **from 16 May to 20 August 2017** and has completed his project work successfully.

He took been interested in the project work and he was found punctual, hardworking and performance oriented.

We wish him all the best...



Kalamkar Motars Pvt.Ltd.

Mr. Vinod Shinde
Manager

CERTIFICATE

TO WHOMSOEVER IT MAY CONCERN

This is certify that Mr.Akshay Ravindra Bahirat student of MBA, 2nd year for Jayawantrao Sawant Institute & Research [MBA] Hadapsar, Pune has successfully completed project work in our organization, "A STUDY OF BUYING BEHAVIOUR OF CUSTOMER FOR HERO MOTORCYCLES" With special reference to SHUBHYAN MOTORS PVT. LTD. HADAPSAR With effect from 16 May to 20 August 2017 and has completed his project work successfully.

He took been interested in the project work and he was found punctual, hardworking and performance oriented.

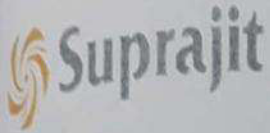
We wish him all the best...



Shubhyan Motors Pvt. Ltd.

Mr.Krushna Bhagat.

Manager



UNIT V

8-13, MIDC, Chakan Industrial Area, Pune-410501

Ph : +91-2135-259227/228/229 Fax : +91-2135-259 230

E-mail : unit5@suprajit.com Web : <http://www.suprajit.com>

Corporate Identity Number (CIN) :U29199KA1985PIC006934 Dated 24/05/1985



ISO 9001:2008 CERT-06159-2003

TO WHOMSOEVER MAY CONCERN

This is certify that Ms.Mrunali Madan Kulkarni has completed her project work on the topic "To Study An Impact of Training and Development on the employees" performance during the period from 1 July 2017 to 5 Sept 2017.

She has been sincere, hardworking and punctual in her work.

We wish her success in her endeavors.



Authorized Signatory

For Suprajit Engineering Limited

Ravi Jadhav

Senior Manager-Human Resources

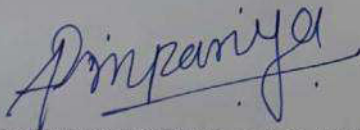
DATE: 28/08/2017

CERTIFICATE

This is to certify that **Miss. POONAM YADAVRAO JAGTAP** student of **M.B.A.** from **JAYWANTRAO SAWANT INSTITUTE OF MANAGEMENT AND RESEARCH** College, Hadpasar Pune has successfully completed her summer internship project on **JOB SATISFACTION AMONG EMPLOYEE AT QUALITAS GLOBAL** under the guidance of Miss. Priyanka Thakur (Office Manager) and Miss Anjali Pipariya (HR Manager) from 07.06.2017 to 20.08.2017.

We Wish Her Good Luck for Her Future.

YOURS FAITHFULLY



QUALITAS GLOBAL QA LABS PVT LTD.

HUMAN RESOURCE TEAM.

BRDGESPAN CONSULTANTS

RESOURCE AND OPPORTUNITY

INTERNSHIP OFFER LETTER

03rd June, 2017

Ms Deepika Shewale

Pune

Dear Deepika Shewale,

With reference to your application for internship in our company and the subsequent discussion you had with us, we have pleasure in offering you an appointment in our company on the following terms and conditions.

You will be designated as "HR Intern" for BRDGESPAN CONSULTANTS and your place of work may normally be PUNE.

As you will be receiving academic credit for this position, you will be paid on Performance Basis up to 3000 /- per month. Your Performance details has been shared to you personally. Additionally, students do not receive benefits as part of their internship program.

For this position, your major duties will include End to End Recruitment, Joining Formalities, Employee Engagement, Grievances etc.

Your Official Working time is 09:00 AM to 18:30 PM.

Please review, sign and return via to confirm acceptance.

Congratulations and welcome to the team! Sincerely.

For BRDGESPAN CONSULTANTS

MEGHHA WORAHAH
Director



Shewale
31/6/17

Date-18/08/2017

CERTIFICATE

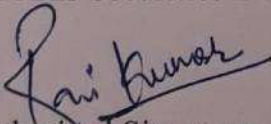
TO WHOMSOEVER IT MAY CONCERN

This is certifying that **Mr. Shrinath Shreeshail Kase** student of MBA 2nd year for **Jayawantrao Sawant Institute of Management & Research [MBA] Hadapsar, Pune** has successfully completed project work in our organization, "**Customer Satisfaction of Axis Bank of Pune region**" with special reference to **AXIS SECURITIES LIMITED PUNE**. With effect from **1 June to 14 August 2017** and has completed his project work successfully.

He took been interested in the project work and he was found punctual, hardworking and performance oriented.

We wish him good luck for the future endeavors.

For Axis Securities Limited



Authorized Signatory



Axis Securities Limited



Sharekhan
YOUR GUIDE TO THE FINANCIAL JUNGLE

CERTIFICATES

206, Karnik Heritage, Off FC Rd, Shivajinagar, Pune, Maharashtra 411004

Date: 20 / 07/2017

This is certify that **MR. Sujit Somnath Parbat** had been done project work on **Comprehensive Study of comparative Anlysis of Mutual Fund** in our organization from period **15/5/2017** to **15/7/2017**, During this tenure he has undertaken various tasks in all department and has. Successfully completed them to the best of abilities. His conduct has been excellent during this tenure.

We wish his all the best for his future endeavor.

Authorized signatory

Sharekhan Ltd.



Shree Sant Kripa Appliances Pvt Ltd

www.sskappliances.in

Certificate

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. Damji Rohan Gangaram** the MBA (Finance) student of **Jaywantrao Sawant institute of Management & Research, Hadapsar Pune 28**, has successfully completed his project training on "**A Study of Working capital management**" as partial fulfillment of **MBA course** affiliated to **Savitribai Phule University of Pune** under guidance of **Mr. Vaibhav Bachal** during academic year **2017-2018**

We wish him a Successful and prosperous career ahead



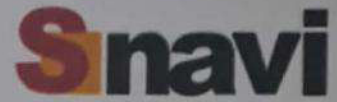
MR. VAIBHAV BACHAL

FINANCE MANAGER

(SHREE SANT KRIPA APPLIANCES PVT LTD)

SNAVI Tech Solutions Pvt Ltd.

Vasant Bhava, Floor 4, NDA Pashan Road
PUNE-411021 Maharashtra, INDIA. Ph. No.+91-020 22951455
Email Id - support@cashrub.com website - www.cashrub.com



PAN NO. AAXCS5535Q

CIN No: U51909PN2016PTC166374

CERTIFICATE

This is to certify that the Project Report entitled "**A study of digital marketing services**" which is being submitted herewith for the award of the degree of Master of Business Administration of Savitribai Phule University of Pune, is the result of the original research work completed by **Pratik Jadhav** under my supervision and guidance and to the best of my knowledge and belief the work embodied in this Project Report has not formed earlier the basis for the award of any degree or similar title or any other examining body.

Place: Pune

Date: 20/11/2017

A handwritten signature in black ink, appearing to read "Amol Pomane".

(Mr. Amol Pomane)

Research Guide

SNAVI TECH SOLUTIONS PVT. LTD.

DIRECTOR



Vayudoot Road Carriers Pvt. Ltd.

VRC/HR/2017-18

21/08/2017

CERTIFICATE

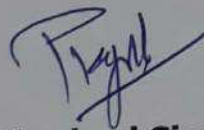
Reference: Internship Letter Request Date 10/05/2017 From Jaywantrao Sawant
Institute Of Management & Research Pune.

This is to certify that Ms. **Mandvi Jat Student of MBA from Jaywantrao Sawant
College of Institute of Management & Research Pune.** She has successfully completed
her internship along with her project Report Titled "Finance "

She was worked under our guidance and supervision. The "Finance "referred has
been duly acknowledge. During her internship, we have found her sincere and
hardworking 15/05/2017 to 15/07/2017.

We wish her all the best for her future endeavor.

For Vayudoot Road Carriers Pvt. Ltd



Authorized Signatory





**SUNIL
INDUSTRIES**



MFG. AUTO COMPONENTS

F-2, MIDC, GOKUL SHIRGAON
KOLHAPUR - 416 234. (MAHARASHTRA)
PHONE / FAX : (0231)2672340, 2671610
E-mail : kpindsunil@dataone.in
Website : www.sunilind.com

Date : 14.08.2017

CERTIFICATE

This is to be certify that **Mrs. Pranjali Umesh Mali** a bonafide student of **MBA II** from **Jaywantrao Sawant Institute of Management & Research, Pune**. She has successfully completed her project training in our organization from **10/06/2017 to 10/08/2017** on "**Fund flow Analysis**".

During her training period she was found to be sincere, hardworking and punctual. We wish her all successes in her future study and life.

B.A. Patil
MANAGER (HRD)



GreetStore

Office Address: Near Vedant Heights, Pune, Maharashtra.

Phone No.: 8888378958 E-mail: admin@greetstore.com Website: www.greetstore.com

Ref: GST/CTG/2017/019

Date: 13/08/2017

TO WHOM IT MAY CONCERN

This is to certify that Ms. Devyani Ashok Sankpal, a student of MBA (Major in Finance – summer semester) from Jayawantrao Sawant Institute of Management & Research, Hadapsar, Pune has successfully completed her 02 (Two) months (From 20th May, 2017 to July 20th, 2017) internship programme at Company.

She has worked on the project title:

“Study of Financial Statement Analysis for GreetStore Pvt Ltd”.

During the period of her internship programme with us she was found punctual, hardworking and inquisitive.

We wish her every success in life.

For, GreetStore Company Pvt Ltd.



(Mr. Dharambir Kumar)

(Market & Finance Research Lead)

COMPANY CERTIFICATEEmail: service.carfinance@kotak.comTel: 1860 266 2666.

Corporate Office :- Kotak Infiniti, 4th Floor, Bldg no. 21, Infinity Park, Off Western Express Highway, General A K Vaidya Marg, Malad (E), Mumbai- 400097

TO WHOMSOEVER IT MAY CONCERN

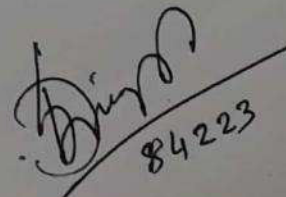
This is to certify that, *Mr. Mangesh Manohar Gaikwad* student of *Jayawantrao Sawant Institute of Management & Research, Handewadi, Pune* has successfully completed his **2 month Project** with the *Operation Dept.*

Mangesh Manohar Gaikwad as a project intern Worked on following assignments from **1st Apr 2017 to 31st June 2017:**

Analysis of Operations Management Towards Kotak Mahindra Bank Ltd.

During his Project tenure, we found him hard working, sincere person and his behavior and conduct was good.

We wish him luck & success for all his future endeavors.



Signature / Stamp

(Kotak Mahindra Bank Ltd)



Leading Through Innovation

Date: - 21st -Aug, 2017

To whom so ever it may concern

This is to certify that Ms. Shivanjali Shivaji Shinalkar student of MBA from **Jaywantrao Sawant Institute of Management & Research, Pune-28**. She has successfully completed her internship along with her project report Titled "Finance".

She was worked under our guidance and supervision. The "Finance" referred has been duly acknowledge. During her internship, we have found her sincere and hardworking 15/05/2017 to 15/07/2017.

We wish her all the best for her future endeavor.

For ACME Cleantech Solutions Pvt. Ltd



ACME Clesntech Solutions Pvt Limited

Sai Building, 1st Floor near Kalepadal Railway Gate Survey No. 38/A/B, Sasane Nagar,
Hadapsar. Pune -411028

Email: info@acme.in Website: www.acme.in

INDUSTRIAL TRAINING COMPLETION CERTIFICATE


This is to certify that **Mr. Ganesh Vitthal Shendage** Reg.no 205160799 a student of **Jaywantrao Sawant Institute of Management and Research Hadapasar, Pune 411028** has satisfactorily completed and industrial training program on effectiveness of supply chain management retailer in our company for the period of **1st May 2017 to 30th June 2017** (Two month successfully).

I wish him all good wishes for his bright future.

Thanking you,

Yours truly,

For Asean Agritech Pvt. Ltd, Sangali.


(Vinod Agarwal)

Associate voice president training & license



THE MUTHOOT GROUP
Since 1887

Muthoot Finance Limited

INDIA'S LARGEST FINANCIAL GROUP OF ITS KIND
Shop No. 1 & 2, Upper Ground Floor, "Shaguna Complex", Naldurga Road,
Tuljapur, Distt. Osmanabad-413 601, Maharashtra Ph : (02471) 242389 / 90
email : delhi@muthootgroup.com ; Website : www.muthootgroup.com

Ref. : TW/2995/0006.

Date :

Date: 01/08/2017

TO WHOM IT MAY CONCERN

is to certify that Mr. Narsinh Ramchandra Waghmare , Student of MBA (Finance □ 2nd semester), JSPM's jayawantrao Sawant Institute Of Management & Research, Handewadi, Nitribai Phule Pune University, Pune , Maharashtra has successfully completed 02 (Two) months (From 1st June 2017 to 30th July 2017) internship programme in Loan Process Under guidance of Mr. Vijaysinh Bhumkar at this Branch Muthoot Finance Limited, Naldurg Road, Tuljapur - 413601.

During the period of his internship programme with us he was found punctual, hardworking and inquisitive.

We wish him every success in life.

For, 

Muthoot Finance Limited,
Naldurg Road,
Tuljapur - 413601



Authorized Signature

TO WHOMSOEVER IT MAY CONCERN

This is certify that **Mr.Vinod Vishwanath Gangurde** a student of "**JAYAWANTRAO SAWANT INSTITUTE OF MANAGEMENT & RESEARCH Pune**" has Undergone training and completes a project on "**Study of Efficient Resource Management in Cloud Computing**" at Pune

He has carried out this project for us from 25th may 2017 to 24th August2017 in our company.

A project completion certificate would be provided to the student upon successful completion of the project.

V.Kodali



Max-Con Automation Technologies
S.No: 48, Anand Park, Near Mini Market , Dhanori, Pune-15

17/08/2017

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Pravin Madhukar Awaghade perusing his M.B.A. from JSPM's Jayawantrao Sawant Institute of Management and Research Hadapsar, Pune. has undertaken a summer Internship project in Research and development Department at "Max-Con Automation Technologies" titled "Smart Drip irrigation System" From 05th June to 10th August 2017.

We found his sincere, hardworking and technically sound and result oriented. He worked well as a part of team during his tenure. We take this opportunity to thank him and all the best for bright future.

Mr. Vinay Dahale

Chief Operation Officer.

www.farmsonsCC.com

info@farmsonsCC.com

Farmsons Crop Care Pvt.Ltd

2, Madhushri Apt. Opp. Krishna Mandir

Shrikrishna Nagar Old Adgaon Naka

Panchwati, Nashik-422003.

Tel:- +91 253319945

Date: 29/10/2017

Certificate

This is to certify that **Mr. Dadasaheb Tukaram Honmane** student of MBA second year Jaywantrao Sawant

Institute of Management Research, has completed the project work in Agri Business Management titled as

“PRELAUNCH MARKET SURVEY FOR FARM HUMIC ACID OF FARMSONS CROP CARE PVT.LTD”

For our company from 18 May to 18 July and has submitted the report successfully.

We wish him all the success in future endeavors.

For, Farmsons crop care Pvt.Ltd Nashik



A handwritten signature in black ink, appearing to read "Shashikant Ghuge".

Mr Shashikant Ghuge

Director

Corp. Office: Sai Hira, Survey No. 93,
Mundhwa, Pune - 411 036, India.
Tel: +91 (20) 6645 8000



DEEPAK FERTILISERS
AND PETROCHEMICALS
CORPORATION LIMITED

Jaywantrao Sawant Institute of Management
& Reserch Hadapsar, Pune - 411028

INDUSTRIAL TRAINING COMPLETION CERTIFICATE

This is to certify that Mr. Himmat Dnyaneshwar Madane Reg. No. 2051604803 a student of Jaywantrao Sawant Institute of Management & Reserch Hadapsar, Pune - 411028 has satisfactorily completed an Industrial Training programme on "**Farmers Behaviors towards Mahadhan Bensulf in Pandharpur tabsil, District Solapur**" in our company for the period- 1st May 2017 To, 30th June 2017 (Two Months Succsesfully)

I wish him all good wishes for his bright future.

Thanking you.

Yours truly,

**For Deepak Fertilisers And
Petrochemicals Corporation Limited**


(Vijayrao Patil)

Associate Vice President- Trading & Liaison

www.farmsonsCC.com

info@farmsonsCC.com

Farmsons Crop Care Pvt.Ltd

2, Madhushri Apt. Opp. Krishna Mandir

Shrikrishna Nagar Old Adgaon Naka

Panchwati, Nashik-422003.

Tel:- +91 253319945

Date: 29/10/2017

Certificate

This is to certify that Mr. Vijay Mohan Kharat student of MBA second year Jaywantrao Sawant

Institute of Management Research, has completed the project work in Agri Business Management titled as

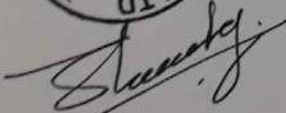
"MARKET SURVEY FOR PLANT GROWTH REGULATOR (PGR) PRODUCTS OF FARMSONS CROP CARE PVT.LTD"

For our company from 18 May to 18 July and has submitted the report successfully.

We wish him all the success in future endeavors.

For, Farmsons crop care Pvt.Ltd Nashik




Mr Shashikant Ghuge
Director

DECLARATION

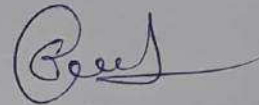
I the undersigned hereby declare that the project report "CASE STUDY ON MAHADHAN BENSULF AT PANDHARPUR TEHSIL."

Written and submitted by me to the University of Pune, in partial fulfillment of the Requirement for the award of the degree of master of business administration under the guidance of Prof.ROSHANA JAID This is original work and conclusion drawn there in are based on the material collected by myself.

Place:

Hadapsar pune

Date; - 16/4/2018



(GANESH SHENDAGE)

Research Student



Shree Laxmi Engineering Works

Ref. No.:

Date :

To whom so ever it may Concern

This is to certify that **Ms. Kausar Nasir Inamdar** student of MBA from **Jaywantrao sawant Institute of Management & Research, Pune-28**. She has successfully completed her internship along with her project report Titled "Finance".

She was worked under our guidance and supervision. The "Finance" referred has been duly acknowledge. During her internship, we have found her sincere and hardworking 22/05/2017 to 22/07/2017.

For Shree Laxmi Engineering Work Pvt. Ltd



Vayudoot Road Carriers Pvt. Ltd.

VRC/HR/2017-18

21/08/2017

CERTIFICATE

Reference: Internship Letter Request Date 10/05/2017 From Jaywantrao Sawant Institute Of Management & Research Pune.

This is to certify that Ms. **Rutuja N. Yadav Student of MBA from Jaywantrao Sawant College of Institute Of Management & Research Pune.** She has successfully completed her internship along with her project Report Titled "Finance "

She was worked under our guidance and supervision. The "Finance "referred has been duly acknowledge. During her internship, we have found her sincere and hardworking 15/05/2017 To 15/07/2017.

We wish her all the best for her future endeavor.

For Vayudoot Road Carriers Pvt. Ltd


Authorized Signatory





21/6, Mundhawa- Kharadi Rd, Raghoba Patil Nagar, Shantipur Thite Nagar,
Kharadi Pune Maharashtra.

Date:- 21/08/2017

Certificate

To whom so Ever it May Concern,

This is to certify that **Nandakishor Prakash Giramkar**, Pursuing his MBA (Finance) has successfully completed summer internship in "**Janalaxmi Finance Services at Kharadi, Pune**". Due on joining Date 15/5/2017 to 15/7/2017.

We found her sincere, technically sound and performing his duties to the entire satisfaction of her workmanship. He worked as well part of team during his tenure and worked on MB Finance project "**A Study of Fund Raising Activity**".



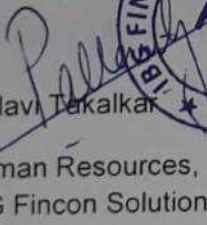
Date: 22nd July 2017

TO WHOMSOEVER IT MAY CONCERN

This is to certify that, **VAIBHAV BANKAR**, MBA student from JSPM's -Jayawantrao Sawant Institute of Management & Research has successfully completed 2 months Summer Internship Programme in "Financial Planning and Taxation", from 22nd May – 22nd July 2017 under the guidance of **Mr. Shriganesh Bansod** at IBG Fincon Solutions Pvt.Ltd During the period of his internship with us, we found him punctual, hardworking and sincere.

We wish him success for his future endeavour.

Sincerely


Pallavi Takalkar

Human Resources,
IBG Fincon Solutions Pvt.Ltd





MAYURA STEELS PVT. LTD.

UNIT 2



Works & Regd Office : 526, Shiye - Bawada Road, Shirol, M.I.D.C., Industrial Area,
Kolhapur - 416122 (M.S.) India, Tel. : +91 230 2468691, Fax: +91 230 2468690
Email : info@mayurasteel.com Web : www.mayurasteel.com

Tooth Points
& Adapters

Ref: MSPL/17-18/227

August 10, 2017

CERTIFICATE

(TO WHOM IT MAY BE CONCERNED)

This is to certify that **Mr. Suraj Anandrao More** a student of **Jaywantrao Sawant Institute of management studies, Pune.** Has completed his Project on "**Financial Statement Analysis**" in our organization from 1st June 2017 to 30th July 2017.

We found him very honest & sincere in the work assigned to him. This certificate issued to him at his request.

We wish him all the best for the future.

For MAYURA STEELS PVT. LTD.

Manager - HR





Madhav K. Athawale
Development Officer

Off. : Br. 955, "Jeevan Darshan," N. C. Kelkar Road, Pune – 411 030.

Tel. Office : (020) 24454825, 2445471 Mob. : 9850144111 Email:madhav_at@rediffmail.com

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Abhijeet Dilip Pawar**, an MBA Student of JSPM's Jayawantrao Sawant Institute of Management and Research, Pune has undergone training and completed a project on "A Study On 'Comparative Analysis Of Life Insurance Scheme Returns Vs. Mutual Funds Returns' With Reference To The Life Insurance Corporation Of India" in Pune Region.

He has carried out this project for Life Insurance Corporation of India from 15/05/2017 to 30/07/2017

In the Span of Project duration his candidature was found to be very sincere & hardworking.

We wish him a bright future.

Mr. Madhav K. Athawale
Development Officer
Life Insurance Corporation of India

बैंक ऑफ़ इंडिया
Bank of India **BOI**



CHARE BRANCH
TAL. BARSHI, DIST. SOLAPUR

Date:- 26.10.2017

CERTIFICATE

THIS IS TO CERTIFY THAT MISS NISHA DASHRATH GORE PURSUING HER MBA (FINANCE) HAS SUCCESSFULLY COMPLETED HER SUMMER INTERNSHIP IN BANK OF INDIA CHARE BRANCH IN THE PERIOD OF 1ST JUNE 2017 TO 31ST JULY 2017.

WE FOUND HER SINCERE, TECHNICALLY SOUND AND PERFORMING HER INTERNSHIP TO THE ENTIRE SATISFACTION HER WORKMANSHIP. SHE WORKED WELL AS A PART OF OUR TEAM DURING HER TENURE AND COMPLETED HER INTERNSHIP ON TOPIC OF "STUDY OF HOME LOAN AND IT'S APPRAISAL PROCEDURE".

WE WISH BEST OF LUCK FOR HER BRIGHT FUTURE.



[Signature]
BRANCH MANAGER
CHARE BRANCH



SERUM INSTITUTE OF INDIA PVT. LTD.

(FORMERLY KNOWN AS SERUM INSTITUTE OF INDIA LTD.)

Cyrus Poonawalla Group

REGD. OFFICE AND LABORATORIES : 212/2, HADAPSAR, PUNE - 411028, INDIA. ■ www.seruminstitute.com
Tel.:(Gen) +91-20-2699 3900 /(Dir) +91-20-2660 2395 ■ Fax:(Gen) +91-20-2699 3921 /(Dir) +91-20-2699 3945
Email : sunil.gairola@seruminstitute.com ■ CIN - U80903PN1984PTC032945

CERTIFICATE

We hereby certify that Mr. Vishal Balasaheb Alhat a MBA student of **Jaywantrao Sawant Institute of Management & Research, Handewadi, Hadapsar, Pune – 28** has undergone extensive training and successfully completed project on “ **A Study of Vaccine Supply Chain and Inventory System**” with us from **04.08.2017 to 05.10.2017**.

The areas covered under the training were study of Inventory management, Vaccine supply chain and its Packaging etc. During his tenure with us, we found him very hardworking, sincere and honest.

We wish him all the best in his future studies and endeavors.

BHARAT B PAWAR

Manager – Quality Control





गोदावरी खोरे सहकारी दूध उत्पादक संघ. लि.

सहजानंद नगर, कोपरगाव, अहमदनगर - ४२३६०३

☎ ०२४२३-२२७३५ / ६ / ७

दिनांक 28/10/ 2017

CERTIFICATE

This is to certify that Mr. NILESH RAMESH MOTE a MBA of Jaywantrao sawant Institute Of Management and Research ,Hadapsar Pune 28 has Undergone Extensive Training And Successfully Completed Project On “A STUDY OF MILK PRODUCT SUPPLY CHAIN AND INVENTORY SYSTEM” with us from 16/08/2017 To 15/10/2017.

The Area Covered under the training were study of inventory management milk supply chain and its Packaging. During his tenure with us, We Found him very Hard working Sincere and honest.

We wish him all the best in his future Studies.

Amit Parnaje Patil

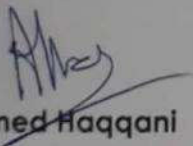
Managing Director

Date: 10-Oct-2017

To whomsoever it may concern

This is to certify that, the project titled “**EFFECTIVENESS OF CUSTOMER RELATIONSHIP MANAGEMENT (Product of Amdocs) AT AIRTEL**” has been carried out by **Saumya Somanathan** under my guidance. The project was initiated for partial fulfillment of award of degree of “Master of Business Administration” course under Savitribai Phule Pune University, Pune. Duration of this project is from 3 July 2017 to 3 Oct 2017.

Yours Sincerely,

A handwritten signature in black ink, appearing to read 'Ahmed Haqqani', written over a horizontal line.

Ahmed Haqqani
Project Manager,



e-mail : info@chitalebandhu.in
T: +91 20 24473208 / 24475043

Bajirao Road, Pune 777, Sadashiv Peth, Pune - 411 030, Maharashtra.

TO WHOMSOEVER IT MAY CONCERN

This is certify that, **Mr. Vivek Dayanand Sangshetti** student of **Jayawantrao Sawant Institute of Management & Research, Handewadi, Pune** has successfully completed his **2 month Summer Internship Project with the Supply Chain Dept.**

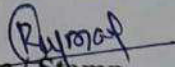
Vivek as a project intern Worked on following assignment from **15 May 2017 to 15 July 2017.**

Analysis of Supply Chain Management towards Chitale Dairy & Milk Products.

During his project tenure, we found him hard working, sincere person and his behavior and conduct was good.

We wish him luck & success for all his future endeavors.

FOR SHIVNATH MILK DAIRY

Signature 
Stamp
PROPRIETOR

Chitale Dairy (Chitale Milk Distributor)

CERTIFICATES



SOMANI HYUNDAI LTD., AKLUJ, Tal-Malshiras Dist-Solapur 413101

Date: 16 /09 /2017

This is certify that MR. Nikhil Ramesh Rao Shrirao had been done project work on Study of Consumer Buying Behavior in our organization from period 15/5/2017 to 30/7/2017, During this tenure he has undertaken various tasks in all department and has successfully completed them to the best of abilities. His conduct has been excellent during this tenure.

We wish him good luck for his future assignment.

A handwritten signature in black ink, appearing to read 'Nikhil Shrirao', is written over a light blue horizontal line.

Authorized Signature

SOMANI HYUNDIA LTD.

AKLUJ

Nikhil Shrirao

SHRIMANT MALOJIRAJE SAHAKARI BANK LTD

To,

Whomsoever it may concern,

This is certify that Mr.Pravin Gavali has completed his Internship in SHRIMANT MALOJIRAJE SAHAKARI BANK LTD from

20 may 2017 to 20 July 2017.

He has successfully completed his project on "AN ANALYTICAL STUDY OF GOLD LOAN SCHEME "

During the tenure of internship period we found his sincere and hard working.

We wish you his all the best for his future endeavour.

Bhauso Patil

Bhauso patil

Branch Manager

SB ENTERPRISES

Add - .SB.Enterprises,
Shantisadan 05, Near Life care Hospital,
Pune-412207

E-mail: sbon51432@gmail.com

Contact No- 020- 28275973.

Mob. No. 8796519165

TO WHOME TO SAVER IT MAY CONSERN

DATE - 23RD Aug 2017

This is to certify that Miss Priyanka Rangnath Gaikwad has successfully completed her summer Internship Training with our Organization.

She has done her Project Study on "A STUDY OF CASH MANAGEMENT" In This Training Period we have Found her to be Sincere our towards her Work and Career.

We wish her All the Best for Future Career.

Sincerely For

SB ENTERPRISES





Somani Hyundai



pur, Pune 413103 Landmark: Near Nikita Gas Pump Solapur Highway, PHONE 02112 - 225009

Certificate

This is certify that the project titled

“A study To Advertising And Sale Promotion Activities”

Submitted by

SHUBHAM SUKHADEV LONDHE

Of 1st Year MBA during the academic Year

2017- 2018

(20-04-2018 To 20-04-2018) As a part of curriculum in prescribe by “Pune University” and that we have instructed and guided found them to be satisfactory and progressive, and that we have accessed the said work & we are satisfied that the same is up to the standard for the level of course.





PON PURE CHEMICAL INDIA PVT. LTD.

Address: 128-130, Creative Industrial Estate,
Road No.2, Sunder Nagar, Kalina, Santacruz
(E), Mumbai, Maharashtra 400098.

Regional office: 17,M.G.Road, Pune-411001

Phone: 022 6693 7163

email:enquiry@pure-chemical.com

Ref:Pun/2995/0006

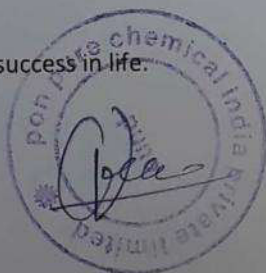
Date: 01/08/2017

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr.Akshay Tukaram Kamble student of MBA (Finance 2nd semester), JSPM's Jayawantrao Sawant Institute of Management & Research Handewadi, Savitribai Phule Pune University, Pune, Maharashtra has successfully completed 02 (Two) Months (From 1st June 2017 to 30th July 2017) internship programme in Working Capital Management under the guidance of Mr. Vijaysingh Bhumkar at the regional office PON PURE CHEMICAL INDIA PVT. LTD, M.G. Road, Pune-411001.

During the period of his internship programme with us he was found punctual, hardworking and inquisitive.

We wish him every success in life.



For,

PON PURE CHEMICAL INDIA PVT. LTD

M.G.Road, Pune-411001



Date

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms .SALWADE SHUBHANGI REVAPPA has carried out project/study on “ labour Welfare Project ”with respect to “BRIGHTWELL ENGINEERS” under over guidance in partial fulfillment of his Master of Business Administration Jayawantrao sawant institute of Mangement and Research

We wish him all the best for all his future endeavors

Yours faithfully,

GIRISH GAIKWAD
Authorized Signatory

A circular stamp with the text "Brightwell Engineers" around the perimeter and a star in the center. A signature is written across the stamp.

Registered Address : S.No.102, A/P-Yewat, Tal – Daund, Dist – Pune – 412214.

1min Off.: 206/207, Konark Indrayu Mall, Kondhwa (Kh), Pune - 411 048. Contact : 020-2680 0012 / 13 Mobile: 98700 01235

Website : www.brightwellengineers.com Email : projects@brightwellengineers.com



Baramati Taluka Sahakaridoodh Utpadak Sangh Maryadi

Baramati, Dist-Pune-413102

Regd.No.P.N.A./P.R.D.A.934Dt. 1/12/1977

Ph.:(02112)0f. 222772,225972 Fax: 223204, Nandan Dairy: 254258 Fact:254260

email:baramati_doodh@yahoo.co.in

Date:

TO WHOMSOEVER IT MAY CONCERN

This is certifying that **Mr. Ganesh Arjun Galkwad** student of MBA from "Jayvantrao Sawant Institute Of Mangemnt and Research"-Pune. He has successfully completed the Summer Internship Project (2016-18) in Baramati Taluka Sahakaridoodh Utpadak Sangh Maryadi from two month on "**Consumer Behavior towards Milk Product at Baramati City**".

The performance of student was found and we wish good luck for his bright future.

**BARAMATI TALUKA SAHAKARI DOODH
UTPADAK SANGH MARYADI, (KASABA)
GET BARAMATI, DIST-PUNE-413102**

Baramati Taluka Sahakaridoodh Utpadak Sangh Maryadi

RATNAGIRI WIND POWER PROJECTS PRIVATE LIMITED

PROJECT COMPLETION CERTIFICATE

Date :

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s Reshma Balachandran ,a student of Jayawantrao Sawant Institute of Management & Research Pursuing MBA in Human resources has undergone training & has successfully completed her project titled "Recruitment & Selection" from May 2017 to Aug 2017 under the guidance of Mr Praveen Nair.

During the training on project we found her to be very sincere, dedicated, hardworking & a smart individual dedicated to her assignment.

We wish her all the success to her future career.

Thanking You

With Regards

For RWPPPL





Lucky Aqua, Pune

Shop No.4/5/6, Pooja Complex, Samrat Gardan,

Behind Vaibhav Theater, Hadapsar,

Pune 411028

Tel : +91-976-276-7676

31st July 2017

To Whomsoever It May Concern

This is to certify that Mr. Vipulkumar G Warthe, MBA (Marketing) student of Jayawantrao Sawant Institute of management & Research, Pune has undergone training and successfully completed his two months summer internship project on "BRAND AWARENESS AND COMPETITIVE ANALYSIS FOR PACKAGED DRINKING WATER INDUSTRY" at Lucky Aqua, Pune during the period of 1st June 2017 to 31st July 2017.

During his internship he found to be very sincere, honest, hardworking and disciplined during the training.

We wish him all the great success in his future endeavour.

Proprietor


Mr. Rupesh Tupe


CERTIFICATE

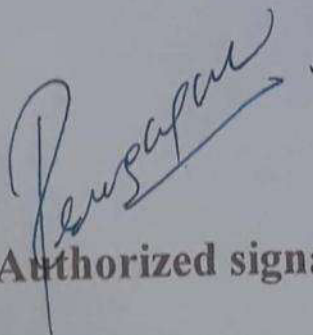


MARSHALL THREADING COMPANY, PUNE, 411001.

Date: / /2017

This is certify that MR. Rajat Rajendra kurkute had been done project work on Study of working capital in our organization from period 15/5/2017 to 15/7/2017, During this tenure he has undertaken various tasks in all department and has Successfully completed them to the best of abilities. His conduct has been excellent during this tenure.

We wish him good luck for his future assignment.


Authorized signatory

MARSHALL THREADING COMPANY, PUNE

SANTKRUPA MILK & MILK PRODUCT PVT LTD.

ALJAPUR (PHALTAN)

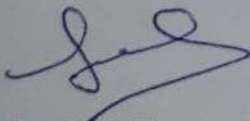
Date

TO WHOMSOEVER IT MAY CONCERN

This is certify that **Mr. Wavare Amol Sampat** as carried out project study of **A STUDY OF CAPITAL BUDGETING** with respect to Santkrupa Milk & milk Products under over Guides in Partial fulfillment of his master Of business Administration **INSTITUTE OF MANAGEMENT & REASERCH, HANDEWADI ROAD.**

We wish Him All the Best For All His Future Endeavors

Yours Faithfully



Authorized Signatory



GJCAMBRICK SOFTWARE LTD

GJCAMBRICK SOFTWARE LTD

Date: - 10/01/2017

C E R T I F I C A T E



This is to certify that Mr. Sanap Ganesh Hanuman, pursuing his MBA from Jaywantrao Sawant Institute of Management & Research Hadapsar, Pune. He has successfully completed the project, "A Study of Ratio Analysis"

He was involved in entire development life cycle during this project. I found him sincere towards completing the given project in a timely manner by fulfilling our expectations and end-user expectation.

GJCAMBRICK SOFTWARE LTD



Authorized Signatory

GJCambrick, Pune

Flat no 4,232B Shreema Apt.Sector No.28 Pradhikaran Nigadi Pune 411044

Visit Us at: www.gjcambrick.com | Email: info@gjcambrick.in



FORTUNE DEVELOPERS & INFRA.

Address: Ellora Fiesta, 13th Floor, Plot No.8, Sector - 11, Sanpada , Navi Mumbai - 400614

C.No.:9892651006

Date-

TO WHOMSOEVER IT MAY CONCERN

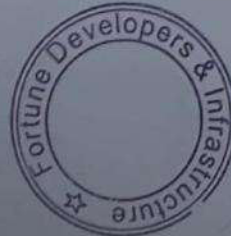
This is to certify that Mr.Faiyaj Elahi Tamboli has carried out Project/Study on "Consumer behaviour from start to end of sales process" with respect to FORTUNE DEVELOPERS & INFRASTRUCTURE under over guidance in partial fulfillment of his Master of Business Administration, Jayawantrao Sawant Institute of Management and Research.

We wish him all the best for all his future endeavors

Your's Faithfully,

Nikhil Shetty

Partner/Authorized Signatory





The Art of Healthy Living

Date : 04/11/2017

TO WHOM IT MAY CONCERN

This is to certify that Mr. Prithviraj Patil, S/O – Mr. Shashikant Patil, a student of MBA (HR), Pune University, Pune has successfully completed 02 (Two) months (from 21st August, 2017 to 30th October, 2017) internship program at SAMRUDDHI ORGANIC FARM (I) PVT. LTD., PUNE. During the period of his internship program with us he was found punctual, hardworking and inquisitive.

We wish him every success in life!!

For Samruddhi Organic Farm (I) Pvt. Ltd.



Authorised Signature

Rucha Communication



Date: 04/12/2017

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Imran Yaseen Shaikh has completed his research project with us from 4th September 2017 to 30th November 2017.

We wish him luck for his future assignments.

Sincerely,

A handwritten signature in blue ink, appearing to be "Imran Yaseen Shaikh".

Rucha Communication.



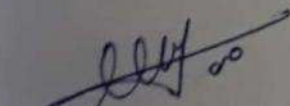
Date : 20/02/18

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Vinayak Shamrao Kolekar** has carried out project/study on "**Marketing Strategy of Indian Express with respect to DNA Newspaper**" under over guidance , in partial fulfillment of his Master of Business Administration , Jaywantrao Sawant Institute of Management and Research.

We wish him all the best for all his futures endeavors.

Your Faithfully,


Sandeep Upadhye

Senior Manager-Circulation



The Indian Express (P) Ltd

(Former name: The Indian Express Limited)

Express House, 1205/2/6, Shirole Road, Shivajinagar, Pune-411 004, India.

Telephone: +91-20-6724 1000, Fax: +91-20-6724 1120, 6724 1148, Website: www.indianexpress.com, CIN: U22120MH2003PTC142983

Registered Office: Express Towers, Second Floor, Nariman Point, Mumbai-400 021, India.



M/s Bharat Tractors



Dealer TAFE & MASSEY FERGUSON Tractors Parts & Implements
"Pandurang Sankul", Dhaygudevadi, Chauhala-412203, Maharashtra
Phone : 9028730308

Date: 09/10/2017

CERTIFICATE

TO WHOMSOEVER IT MAY CONCERN



M/s Bharat Tractors



Dealer TAFE & MASSEY FERGUSON Tractors Parts & Implements
"Pandurang Sankul", Dhaygudevadi, Chauhala-412203, Maharashtra

This is to certify that **Mr. Parag Rohidas Hakke** student of MBA 2nd year from **Jayawantrao Sawant Institute of Management & Research [MBA] Hadapsar, Pune** has successfully completed project work in our organization, on "**Research on Process Improvement for Cost Optimization in manufacturing industry**". With effect from **1 June to 14 August 2017** and has completed his project work successfully.

He took keen interest in the project work and was found punctual, hardworking and performance oriented.

We wish him good luck for the future endeavors.

For Bharat Tractors





The Art of Healthy Living

Date : 10/08/2017

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Sahadev Khade, S/O – Mr. Madhav Khade, a student of MBA (HR), Pune University, Pune has successfully completed 02 (Two) months (from 1st June, 2017 to 8th August, 2017) internship program at SAMRUDDHI ORGANIC FARM (I) PVT. LTD., PUNE. During the period of his internship program with us he was found punctual, hardworking and inquisitive.

We wish him every success in life.!!

For Samruddhi Organic Farm (I) Pvt. Ltd.



+91 838 000 9995
www.samruddhiorganic.com
www.samruddhiorganic.com

SAMRUDDHI ORGANIC FARM (I) PVT. LTD.

Corporate Office

106, Amanora Chambers East, Amanora Town Centre,
Amanora-Magaripatta Rd, Hadapsar, Pune - 411 028, Maharashtra, India.

Regd. Office

152/A/2B, Near Kumar Purab Society,
Vaidwadi, Hadapsar, Pune - 28, India.

SNAVI Tech Solutions Pvt Ltd.

Vasant Bhava, Floor 4, NDA Pashan Road
PUNE-411021 Maharashtra, INDIA. Ph. No.+91-020 22951455
Email Id - support@cashrub.com website - www.cashrub.com



PAN NO. AAXCSS535Q

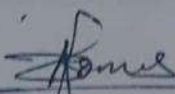
CIN No: U51909PN2016PTC166374

CERTIFICATE

This is to certify that the Project Report entitled “**A study of social media marketing**” which is being submitted here with for the award of the degree of Master of Business Administration of Savitribai Phule University of Pune, is the result of the original research work completed by **Shankar borkar**. under my supervision and guidance and to the best of my knowledge and belief the work embodied in this Project Report has not formed earlier the basis for the award of any degree or similar title or any other examining body.

Place: Pune

Date: 20/11/2017


(Mr. Amol Pomane)

Research Guide

SNAVI TECH SOLUTIONS PVT. LTD.

DIRECTOR



Date: 9th October 2017

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. Premanand G. Kamble** has successfully completed his **Project** in the **Sales & Marketing Department, Suzlon Energy Ltd., Pune.**

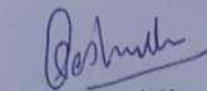
Premanand as a project Intern worked from 25th May 2017 till 24th August 2017

He has completed his Project in **"Impact of Green Marketing on Customer Satisfaction"**

During the above period, we found him sincere and hardworking.

We take this opportunity to thank him and wish him all the best for his future.

For Suzlon Energy Ltd



Authorized Signatory



खडकी नागरी सहकारी पतसंस्था

पत्ता: 135, Old Bazar, Maulodina Marg,
Kasai Mohalla, Khadki, Pune, Maharashtra 411003

फोन: 020 2582 1117/020 2582118

Email: info@Khadkipatsanstha.com

Ref:Pun/2995/0006

Date: 01/08/2017

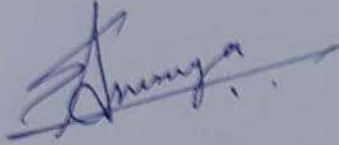
TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Deepak Tukaram Kamble student of MBA (Finance 2nd semester), JSPM's Jayawantrao Sawant Institute of Management & Research Handewadi, Savitribai Phule Pune University, Pune, Maharashtra has successfully completed 02 (Two) Months (From 1st June 2017 to 30th July 2017) Internship programme in Non-Performing Asset under the guidance of Mrs. Anusaya Sasane at the branch of Khadki Nagari Sahakari Patsanstha, khadki, Pune-411003.

During the period of his internship programme with us he was found punctual, hardworking and inquisitive.

We wish him every success in life.

For,



Khadki Nagari Sahakari Patsanstha,

Khadki, Pune-411003.